



New England Agricultural Statistics Service

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2003 Cash Receipts

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A special "THANK YOU" goes to New England agricultural specialists who have contributed to this report.

Milk Sales Remain Top Contributor To New England Cash Receipts

New England cash receipts from farm marketings totaled \$2.1 billion in 2003, three percent above 2002, but four percent short of the 2001 total. Cash receipts from milk sales continue to be the top contributor to overall marketings, with \$572 million in sales in 2003. Greenhouse and nursery sales, at \$496 million, were the next largest cash contributor. Cash receipts from these two commodities comprised 52 percent of all farm marketings in the six-state region in 2003.

Crop sales in **New England** were estimated at \$1.1 billion in 2003, three percent above sales generated the previous year. The greenhouse and nursery industry remains New England's top contributor to crop sales, with 2003 cash returns at \$496 million, fractionally below the previous year due to a slight drop in floriculture sales in Massachusetts. Monies generated from fall potato sales in 2003 declined by one percent, while apple sales were up 19 percent from a year earlier.

New England's livestock sales, at \$997 million in 2003, were up two percent from 2002, with increases in chicken egg cash receipts offsetting the drop in milk sales. The average price received for one dozen eggs increased 16 cents per dozen from a year earlier, which translated to a \$25 million jump in cash receipts in the region. Average milk prices received by New England dairy farmers increased from \$12.90/cwt in 2002 to \$13.29/cwt in 2003, however fewer pounds marketed brought cash receipts from milk marketings one percent below the previous year. Cattle and calf cash receipts were two percent higher in 2003 than a year earlier, with strong prices offsetting a nine percent drop in marketings.

Cash receipts generated from fall potatoes and a 33 percent increase in egg sales and 60 percent increase in wild blueberry sales secured **Maine's** place as first in the region in 2003. Total cash receipts generated from all agricultural commodities produced in the state totaled \$499 million, seven percent above the previous year. Maine potatoes remain the top individual contributor to the state's cash receipt

total, with \$108.5 million in sales in 2003. Milk sales followed, with \$88 million generated. Chicken eggs generated \$71 million in sales in 2003 due to increases in both egg production and average price received.

Connecticut ranked second in the region in 2003 with \$485 million generated in the state, three percent above a year earlier. Connecticut's greenhouse and nursery industry contributed \$208 million in cash receipts for 2003, 43 percent of the state's total, and the second largest individual contributor to total New England cash receipts. Milk sales were the next largest contributor to Connecticut's cash receipts, with \$56 million in total revenue generated.

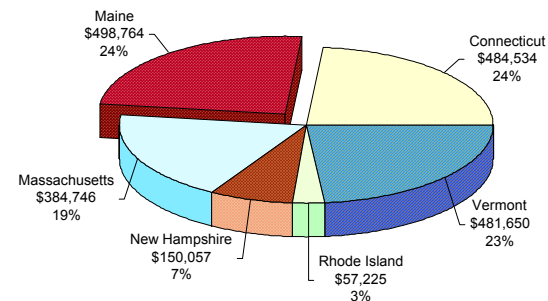
Vermont placed a close third in the region in 2003, with cash receipts from all agricultural commodities produced in the state at \$482 million, one percent above the previous year. Vermont milk sales remain the top individual contributor to the state total and New England total cash receipts. Sales from milk totaled \$341 million, or 71 percent of the Vermont total cash receipts, and 17 percent of New England's 2003 total cash receipts.

Massachusetts followed with \$385 million in total 2003 cash receipts, one percent below the previous year. Greenhouse and nursery sales remained the top contributor to Massachusetts' total cash receipts in 2003, with sales at \$146 million. Cranberry sales held steady compared with a year earlier, however, milk sales were off eight percent. Milk marketed in 2003 fell from 357 million pounds in 2002 to 328 million pounds in 2003.

New Hampshire's cash receipts totaled \$150 million in 2003, with greenhouse and nursery sales and milk comprising close to two-thirds of all receipts.

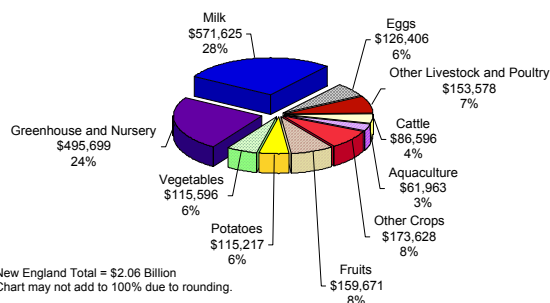
Rhode Island's greenhouse and nursery industry was responsible for 66 percent of the state's \$57 million in cash receipts in 2003.

New England Cash Receipts - 2003
by State, in 1,000 Dollars



New England Total = \$2.06 Billion
Chart may not add to 100% due to rounding.

New England Cash Receipts - 2003
by Commodity, in 1,000 Dollars



New England Total = \$2.06 Billion
Chart may not add to 100% due to rounding.

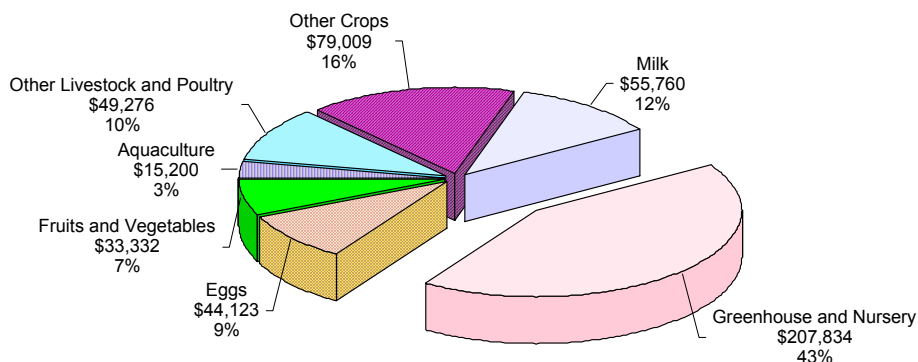
Other Livestock and Poultry = Total Livestock - Milk - Eggs - Aquaculture - Cattle
Other Crops = Hay + Broadleaf Tobacco + Maple Syrup + All Other Crops

CONNECTICUT: Cash Receipts, 1998 - 2003

COMMODITY	1998	1999	2000	2001	2002	2003	2003 as a Percent of Total ^{1/}
	1,000 Dollars						Percent
CROPS							
Hay	4,897	4,025	4,859	5,273	4,877	5,250	1.1
Tobacco, Broadleaf	13,884	12,398	11,363	4,410	12,399	11,943	2.5
Sweet Corn	7,911	4,560	6,450	6,199	7,700	6,765	1.4
Other Vegetables	18,000	11,679	12,595	11,280	12,000	11,370	2.3
Apples	6,273	2,488	8,010	6,248	5,343	5,703	1.2
Peaches	1,610	1,430	1,300	1,235	910	1,050	0.2
Berries	3,295	3,488	3,107	3,061	3,617	4,357	0.9
Other Fruit	2,873	3,552	3,519	3,126	3,246	4,087	0.8
Maple Syrup	370	599	307	457	472	486	0.1
Greenhouse/Nursery	161,169	166,200	172,450	196,485	204,765	207,834	42.9
All Other Crops	74,150	80,829	105,463	65,611	54,346	61,330	12.7
Total Crops	294,432	291,248	329,423	303,385	309,675	320,175	66.1
LIVESTOCK							
Cattle and Calves	9,898	9,758	12,015	10,052	10,241	9,454	2.0
Hogs and Pigs	803	548	681	813	448	523	0.1
Sheep and Lambs ^{2/}	295	NA	NA	NA	NA	NA	NA
Milk	86,295	83,268	66,975	72,772	58,476	55,760	11.5
Chickens	148	43	42	42	24	6	--
Chicken Eggs	41,150	39,877	40,042	41,833	37,019	44,123	9.1
Turkeys	130	140	149	122	221	165	--
Other Poultry	18,382	24,728	22,789	28,034	24,574	23,212	4.8
Aquaculture	NA	21,145	17,864	16,755	14,850	15,200	3.1
All Other Livestock	28,573	11,407	15,811	15,781	16,150	15,916	3.3
Total Livestock	185,674	190,914	176,368	186,204	162,003	164,359	33.9
All Commodities	480,106	482,162	505,791	489,589	471,678	484,534	100.0

^{1/} May not add due to rounding.^{2/} Sheep and Lambs included with All Other Livestock beginning in 1999.

Connecticut Cash Receipts - 2003 by Commodity, in 1,000 Dollars



Connecticut Total Cash Receipts = \$484.5 Million
 Chart may not add to 100% due to rounding.

Other Livestock and Poultry = Total Livestock - Milk - Eggs - Aquaculture
 Fruits and Vegetables = Sweet Corn + Other Vegetables + Apples + Peaches + Berries + Other Fruits
 Other Crops = Hay + Broadleaf Tobacco + Maple Syrup + All Other Crops

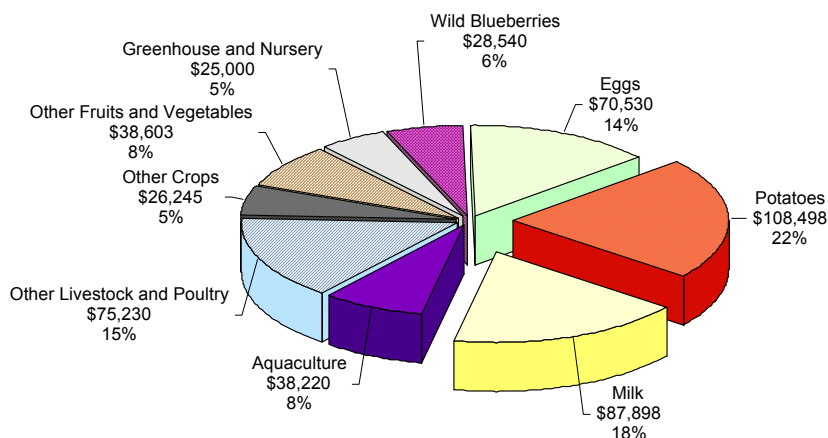
MAINE: Cash Receipts, 1998 - 2003

COMMODITY	1998	1999	2000	2001	2002	2003	2003 as a Percent of Total ¹
	1,000 Dollars						Percent
CROPS:							
Barley	NA	NA	1,734	2,741	3,221	2,499	0.5
Hay	8,349	7,317	7,015	6,821	6,994	7,434	1.5
Oats	1,787	1,861	1,906	2,364	3,437	3,507	0.7
Fall Potatoes	103,979	89,744	110,134	109,830	109,593	108,498	21.8
Sweet Corn	4,191	4,278	3,828	3,575	3,740	3,900	0.8
Other Vegetables	20,299	22,182	23,244	20,884	13,872	14,519	2.9
Apples	10,420	8,394	10,578	10,440	11,942	14,297	2.9
Wild Blueberries	29,166	33,889	44,732	22,945	17,860	28,540	5.7
Other Berries	3,044	2,850	3,234	3,296	5,597	5,703	1.1
Other Fruit	17	15	20	167	167	184	--
Maple Syrup	3,090	3,686	3,834	4,338	5,335	6,413	1.3
Greenhouse/Nursery	23,013	23,430	23,900	24,400	24,870	25,000	5.0
All Other Crops	7,196	7,990	4,573	5,129	6,946	6,392	1.3
Total Crops	214,551	205,636	238,732	216,930	213,574	226,886	45.5
LIVESTOCK							
Cattle and Calves	16,082	17,673	17,357	16,992	17,544	16,685	3.3
Hogs and Pigs	1,156	804	1,238	1,316	858	965	0.2
Sheep and Lambs ^{2/}	547	NA	NA	NA	NA	NA	NA
Milk	109,373	108,960	93,201	104,489	86,583	87,898	17.6
Chickens	225	72	53	35	42	20	--
Chicken Eggs	72,071	71,000	56,380	56,679	53,141	70,530	14.1
Other Poultry	16,146	20,134	23,504	23,862	23,729	26,049	5.2
Aquaculture	66,610	58,284	62,283	64,275	37,745	38,220	7.7
All Other Livestock	24,425	25,258	27,098	26,579	31,590	31,511	6.3
Total Livestock	306,635	302,185	281,114	294,227	251,232	271,878	54.5
All Commodities	521,186	507,821	519,846	511,157	464,806	498,764	100.0

^{1/} May not add due to rounding.^{2/} Sheep and Lambs included in All Other Livestock beginning in 1999.

Maine Cash Receipts - 2003

by Commodity, 1,000 Dollars



Maine Total Cash Receipts = \$498.8 Million
 Chart may not add to 100% due to rounding.

Other Livestock and Poultry = Total Livestock - Milk - Eggs - Aquaculture
 Other Fruits and Vegetables = Sweet Corn + Other Vegetables + Apples + Other Berries + Other Fruits
 Other Crops = Barley + Hay + Oats + Maple Syrup + All Other Crops

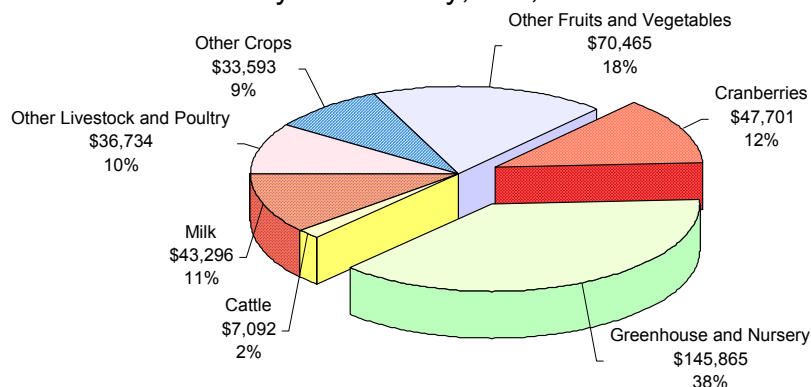
MASSACHUSETTS: Cash Receipts, Cash Receipts, 1998 - 2003

COMMODITY	1998	1999	2000	2001	2002	2003	2003 as a Percent of Total ^{1/}
	1,000 Dollars						Percent
CROPS							
Hay	7,295	6,978	7,533	8,016	8,303	7,847	2.0
Tobacco, Broadleaf	12,569	7,581	8,384	850	8,525	8,211	2.1
Fall Potatoes	4,631	2,259	4,509	3,870	5,756	5,804	1.5
Sweet Corn	12,480	13,020	11,682	12,630	11,970	13,230	3.4
Tomatoes ^{2/}	7,000	5,600	4,680	5,600	NA	NA	NA
Other Vegetables	37,760	37,824	36,730	31,134	35,379	34,316	8.9
Apples	11,179	9,462	14,607	12,709	10,328	13,212	3.4
Peaches	1,360	1,600	1,470	1,470	1,760	2,160	0.6
Cranberries	57,750	30,375	37,010	33,869	47,595	47,701	12.4
Other Berries	4,929	5,250	4,776	4,259	5,249	6,337	1.6
Other Fruit	1,280	1,245	1,231	1,127	1,210	1,210	0.3
Maple Syrup	1,882	1,824	1,550	1,502	1,896	1,550	0.4
Greenhouse/Nursery	121,585	129,420	144,370	143,935	150,828	145,865	37.9
All Other Crops	17,931	16,711	24,622	10,829	9,529	10,181	2.6
Total Crops	299,631	269,149	303,154	271,800	298,328	297,624	77.4
LIVESTOCK							
Cattle and Calves	6,488	6,255	10,708	6,023	6,604	7,092	1.8
Hogs and Pigs	2,195	1,770	2,179	2,948	1,406	1,384	0.4
Sheep and Lambs ^{3/}	390	NA	NA	NA	NA	NA	NA
Milk	73,440	68,145	52,311	57,539	47,124	43,296	11.3
Chickens	26	4	4	11	5	3	--
Chicken Eggs	7,428	5,948	4,873	4,383	4,668	4,879	1.3
Turkeys	2,583	2,646	2,627	2,291	2,529	2,715	0.7
Other Poultry	2,551	3,552	4,564	5,342	5,333	5,362	1.4
Aquaculture	NA	6,680	5,885	6,945	6,438	6,527	1.7
All Other Livestock	15,316	9,705	13,791	14,986	15,608	15,864	4.1
Total Livestock	110,417	104,705	96,942	100,468	89,715	87,122	22.6
All Commodities	410,048	373,854	400,096	372,268	388,043	384,746	100.0

^{1/} May not add due to rounding.^{2/} Tomatoes included with Other Vegetables beginning in 2002.^{3/} Sheep and Lambs included in All Other Livestock beginning in 1999.

Massachusetts Cash Receipts - 2003

by Commodity, in 1,000 Dollars



Massachusetts Total Cash Receipts = \$384.7 Million
 Chart may not add to 100% due to rounding.

Other Livestock and Poultry = Total Livestock - Milk - Cattle
 Other Fruits and Vegetables = Sweet Corn + Other Vegetables + Apples + Peaches + Other Berries + Other Fruits
 Other Crops = Hay + Broadleaf Tobacco + Potatoes + Maple Syrup + All Other Crops

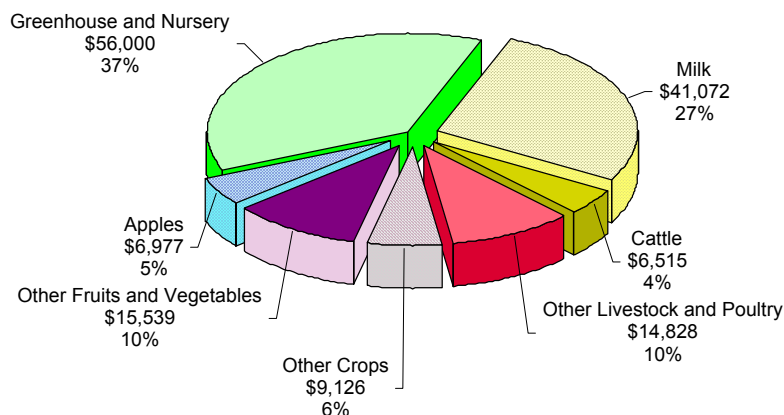
NEW HAMPSHIRE: Cash Receipts, Cash Receipts, 1998 - 2003

COMMODITY	1998	1999	2000	2001	2002	2003	2003 as a Percent of Total ^{1/}
	1,000 Dollars						Percent
CROPS							
Hay	4,240	4,162	3,835	3,782	3,640	4,152	2.8
Sweet Corn	4,104	3,888	4,320	3,960	3,613	5,586	3.7
Other Vegetables	10,500	11,000	11,000	8,000	7,000	7,000	4.7
Apples	6,409	5,570	9,075	8,061	6,093	6,977	4.7
Berries	2,089	2,364	2,057	1,991	2,888	2,753	1.8
Other Fruit	200	196	183	161	200	200	0.1
Maple Syrup	2,534	2,356	3,048	2,000	3,411	2,580	1.7
Greenhouse/Nursery	51,592	52,560	53,570	54,600	55,680	56,000	37.3
All Other Crops	3,169	3,417	3,748	3,897	2,185	2,394	1.6
Total Crops	84,837	85,513	90,836	86,452	84,710	87,642	58.4
LIVESTOCK							
Cattle and Calves	4,524	6,458	9,463	7,063	6,522	6,515	4.3
Hogs and Pigs	362	512	600	727	565	516	0.3
Sheep and Lambs ^{2/}	315	NA	NA	NA	NA	NA	NA
Milk	53,301	49,612	43,120	51,997	42,250	41,072	27.4
Chickens	11	51	24	50	59	28	- -
Chicken Eggs	2,618	2,527	2,814	3,076	3,349	3,261	2.2
Turkeys	470	504	522	190	197	224	0.1
Other Poultry	4,592	2,850	2,900	2,950	2,975	3,059	2.0
Aquaculture	844	870	905	1,100	1,200	1,350	0.9
All Other Livestock	2,250	2,564	4,398	4,697	5,802	6,390	4.3
Total Livestock	69,287	65,948	64,746	71,850	62,919	62,415	41.6
All Commodities	154,124	151,461	155,582	158,302	147,629	150,057	100.0

^{1/} May not add due to rounding.^{2/} Sheep and Lambs included with All Other Livestock beginning in 1999.

New Hampshire Cash Receipts - 2003

by Commodity, 1,000 Dollars



New Hampshire Total Cash Receipts = \$150.1 Million
 Chart may not add to 100% due to rounding.

Other Livestock and Poultry = Total Livestock - Milk - Cattle
 Other Fruits and Vegetables = Sweet Corn + Other Vegetables + Berries + Other Fruits
 Other Crops = Hay + Maple Syrup + All Other Crops

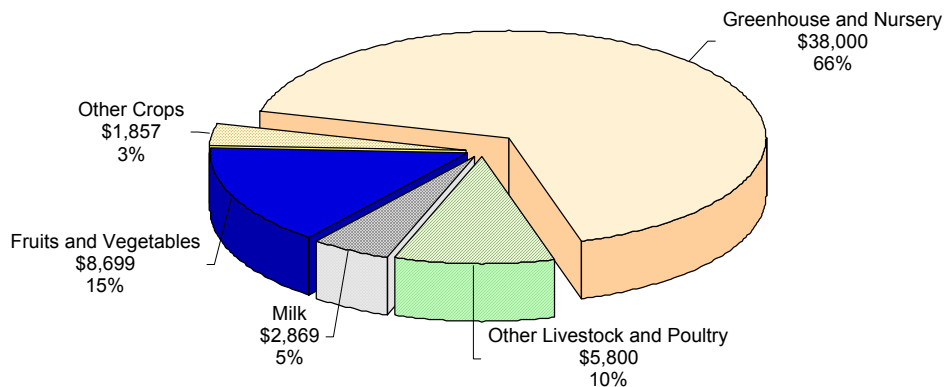
RHODE ISLAND: Cash Receipts, Cash Receipts, 1998 - 2003

COMMODITY	1998	1999	2000	2001	2002	2003	2003 as a Percent of Total ^{1/}
	1,000 Dollars						Percent
CROPS							
Hay	803	712	733	686	616	682	1.2
Fall Potatoes	1,156	1,038	724	913	917	915	1.6
Sweet Corn	2,508	1,312	1,650	2,170	1,984	2,759	4.8
Other Vegetables	3,730	3,280	6,147	3,590	3,543	3,483	6.1
Apples	805	815	963	689	598	840	1.5
Berries	890	778	733	782	1,006	917	1.6
Other Fruit	438	439	434	600	700	700	1.2
Greenhouse/Nursery	28,300	33,870	36,400	36,950	37,600	38,000	66.4
All Other Crops	607	535	389	414	220	260	0.5
Total Crops	39,237	42,779	45,173	46,794	47,184	48,556	84.9
LIVESTOCK							
Cattle and Calves	692	855	850	1,058	744	960	1.7
Hogs and Pigs	463	239	458	418	249	262	0.5
Milk	5,265	4,774	3,948	3,756	3,032	2,869	5.0
Chickens ^{2/}	3	1	1	1	NA	NA	NA
Chicken Eggs ^{3/}	1,172	826	625	618	NA	NA	NA
Other Poultry	1,015	1,121	1,251	1,314	1,768	1,983	3.5
Aquaculture	298	370	305	300	507	556	1.0
All Other Livestock	929	905	1,930	1,955	2,081	2,039	3.6
Total Livestock	9,837	9,091	9,368	9,420	8,381	8,669	15.1
All Commodities	49,074	51,870	54,541	56,214	55,565	57,225	100.0

^{1/} May not add due to rounding.^{2/} Chickens included with Other Poultry beginning in 2002.^{3/} Chicken Eggs included with Other Poultry beginning in 2002.

Rhode Island Cash Receipts - 2003

by Commodity, 1,000 Dollars



Rhode Island Total Cash Receipts = \$57.2 Million
 Chart may not add to 100% due to rounding.

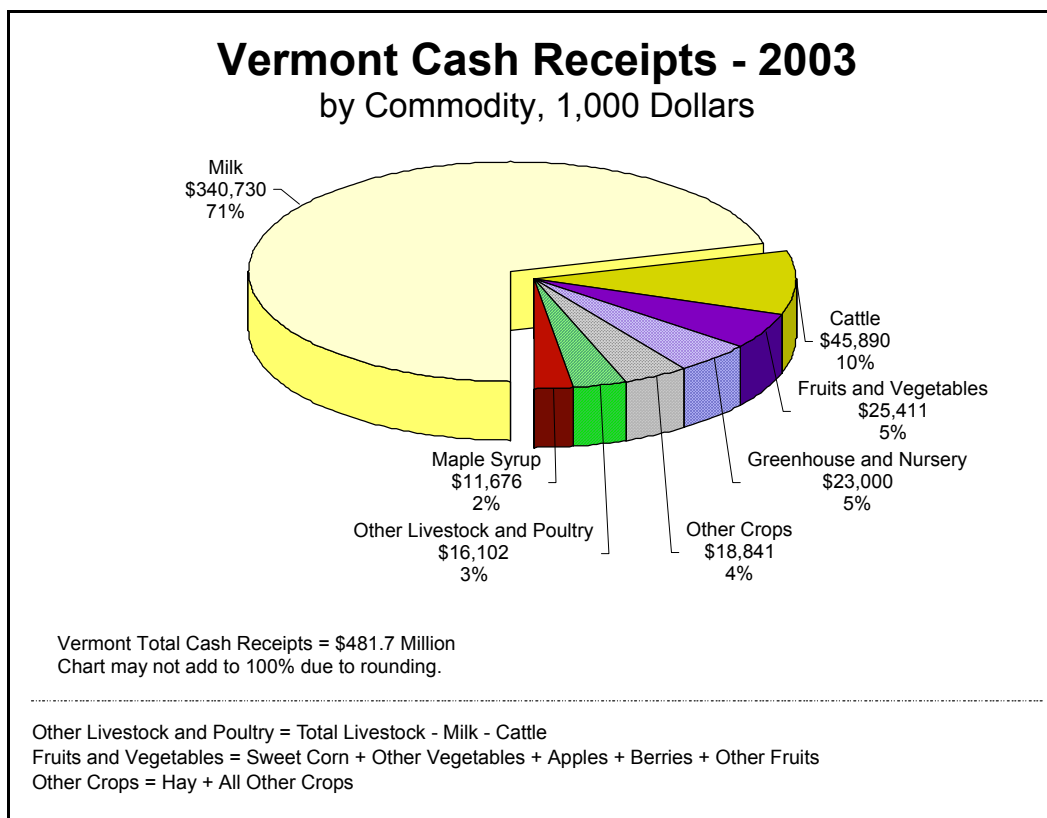
Other Livestock and Poultry = Total Livestock - Milk

Fruit and Vegetables = Sweet Corn + Other Vegetables + Apples + Berries + Other Fruits

Other Crops = Hay + Potatoes + All Other Crops

VERMONT: Cash Receipts, Cash Receipts, 1998 - 2003

COMMODITY	1998	1999	2000	2001	2002	2003	2003 as a Percent of Total ^{1/}
	1,000 Dollars						Percent
CROPS							
Hay	17,510	11,121	10,056	12,926	14,448	15,426	3.2
Sweet Corn	2,016	1,705	1,353	1,675	1,656	3,168	0.7
Other Vegetables	9,000	9,500	9,500	9,600	9,000	9,500	2.0
Apples	7,904	9,613	11,479	4,684	8,210	9,642	2.0
Berries	3,500	3,700	3,700	3,800	3,547	2,968	0.6
Other Fruit	38	134	133	125	133	133	0.0
Maple Syrup	10,875	10,730	14,400	8,932	13,770	11,676	2.4
Greenhouse/Nursery	17,650	21,500	22,000	22,500	22,800	23,000	4.8
All Other Crops	2,852	3,223	2,763	2,989	2,853	3,415	0.7
Total Crops	71,345	71,226	75,384	67,231	76,417	78,928	16.4
LIVESTOCK							
Cattle and Calves	32,675	48,260	51,504	58,546	43,493	45,890	9.5
Hogs and Pigs	626	347	453	456	414	627	0.1
Sheep and Lambs ^{2/}	1,028	NA	NA	NA	NA	NA	NA
Milk	418,720	412,720	366,804	418,542	340,868	340,730	70.7
Chickens	12	1	8	11	6	14	--
Chicken Eggs	3,314	3,361	3,387	3,213	3,038	3,613	0.8
Turkeys	1,023	1,066	1,410	1,476	1,800	1,782	0.4
Other Poultry	829	939	942	1,042	1,042	1,047	0.2
Aquaculture	155	140	145	115	90	110	--
All Other Livestock	4,616	5,589	7,113	7,969	8,404	8,909	1.9
Total Livestock	462,998	472,423	431,766	491,370	399,155	402,722	83.6
All Commodities	534,343	543,649	507,150	558,601	475,572	481,650	100.0

^{1/} May not add due to rounding.^{2/} Sheep and Lambs included with All Other Livestock beginning in 1999.

NEW ENGLAND: Cash Receipts,Cash Receipts, 1998 - 2003							
COMMODITY	1998	1999	2000	2001	2002	2003	2003 as a Percent of Total ^{1/}
	1,000 Dollars						Percent
CROPS							
Hay	43,094	34,315	34,031	37,504	38,878	40,791	2.0
Tobacco, Broadleaf ^{2/}	26,453	19,979	19,747	5,260	20,924	20,154	1.0
Fall Potatoes ^{3/}	109,766	93,041	115,367	114,613	116,266	115,217	5.6
Sweet Corn	33,210	28,763	29,283	30,209	30,663	35,408	1.7
Other Vegetables	106,289	101,065	100,896	90,088	80,794	80,188	3.9
Apples	42,990	36,342	54,712	42,831	42,514	50,671	2.5
Peaches ^{4/}	2,970	3,030	2,770	2,705	2,670	3,210	0.2
Wild Blueberries ^{5/}	29,166	33,889	44,732	22,945	17,860	28,540	1.4
Cranberries ^{6/}	57,750	30,375	37,010	33,869	47,595	47,701	2.3
Other Berries	17,747	18,430	17,607	17,189	21,904	23,035	1.1
Other Fruit	4,846	5,581	5,520	5,306	5,656	6,514	0.3
Maple Syrup	18,751	19,195	23,139	17,229	24,884	22,705	1.1
Greenhouse/Nursery	403,309	426,980	452,690	478,870	496,543	495,699	24.1
All Other Crops ^{7/}	107,692	114,566	145,198	93,974	82,737	89,978	4.4
Total Crops	1,004,033	965,551	1,082,702	992,592	1,029,888	1,059,811	51.5
LIVESTOCK							
Cattle and Calves	70,359	89,259	101,897	99,734	85,148	86,596	4.2
Hogs and Pigs	5,605	4,220	5,609	6,678	3,940	4,277	0.2
Sheep and Lambs	2,575	2,602	2,766	2,724	2,578	2,705	0.1
Milk	746,394	727,479	626,359	709,095	578,333	571,625	27.8
Chickens	425	172	132	150	136	71	- -
Chicken Eggs	127,753	123,539	108,121	109,802	101,215	126,406	6.1
Turkeys ^{8/}	4,206	4,356	4,708	4,079	4,747	4,886	0.2
Other Poultry	43,515	53,324	55,950	62,544	59,421	60,712	3.0
Aquaculture	67,907	87,489	87,387	89,490	60,830	61,963	3.0
All Other Livestock	76,109	52,826	67,375	69,243	77,057	77,924	3.8
Total Livestock	1,144,848	1,145,266	1,060,304	1,153,539	973,405	997,165	48.5
ALL COMMODITIES	2,148,881	2,110,817	2,143,006	2,146,131	2,003,293	2,056,976	100.0

^{1/} May not add due to rounding.

^{2/} Tobacco in CT and MA; excludes Shade.

^{3/} Potatoes in ME, MA, and RI.

^{4/} Peaches in CT and MA.

^{5/} Wild Blueberries in ME.

^{6/} Cranberries in MA.

^{7/} All Other Crops includes shade tobacco.

^{8/} Turkeys in CT, MA, NH, and VT.

SOURCE: Farm Cash Receipts, Economic Research Service (ERS), USDA, www.ers.usda.gov/data/FarmIncome/

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